

## Rehabilitation Hospital Eliminates Scratches, Scuffs & Recoats

### The Problem

Magee Rehabilitation Hospital provides physical therapy to thousands of patients per year. Exercise equipment, walkers and general foot traffic play havoc with normal acrylic finishes.

### The Solution

GlossTek 100, the ultra-durable urethane floor finish from Ecolab, provides a scratch-resistant finish that stands up to all of Magee's traffic, as well as hospital chemicals such as alcohol and Betadine.

"Overall, GlossTek is just a *beautiful* product," notes Greg Thompson, environmental services supervisor at Magee Rehabilitation Hospital in Philadelphia, PA. "The floors are always shiny."

Founded in 1958, Magee provides physical and cognitive therapy to thousands of people each year suffering from spinal cord injuries, neurological disorders, geriatric needs, work-related injuries and more. Each year, the hospital admits nearly 1,500 patients for a total of more than 25,000 total patient days. In addition, they provide outpatient service to more than 62,000.

As EVS supervisor, Greg Thompson heads up a staff of 19 who provide janitorial and floor care functions. Greg, himself, has nearly 30 years of experience with maintaining floors, and in all those years he's never seen a product like GlossTek.

"I have to admit," he said, "when I first heard about GlossTek, it sounded too good to be true. You're always hearing about the latest 'miracle' product. But now that I've tried it, it's made a believer out of me."

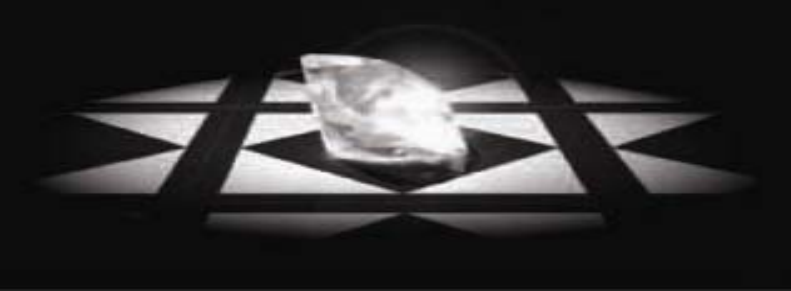
Magee put down its first coat of GlossTek over nine months ago. Greg has applied the product in patient rooms, hallways, and a therapy gym area. "Everyone is completely blown away once they see the shine. I have people fighting to be the next area that I coat. I've even had people ask me if they could purchase the product and apply it in their home!"

GlossTek has proven to be extremely durable. "In the time since I first applied GlossTek, I've had to strip and recoat the cafeteria three times with acrylic. I also need to buff the acrylic finish every other day. With GlossTek, you just dust and damp mop, and that's it."

Magee previously used a leading floor finish from a major manufacturer. The process for applying the acrylic calls for stripping the floor and then putting down four to six coats of wax. This means that on those floors with standard acrylic, Magee has to 'touch' the floor (buffing, stripping, coating) almost 200 times per year. "GlossTek only requires a single coat," Greg said, by way of comparison, "and the only regular maintenance is dusting and mopping."

While GlossTek is ultra-durable, there are times when a piece of equipment may cause a scratch in the floor. "First," Greg says, "it rarely happens, while it happened all the time with acrylic. And when it does, you just have to sand down a small patch around the scratch and reapply one coat of GlossTek. The product self-levels, and you can't even tell where the work was done. Some acrylic scratches require us to strip and recoat an entire area."

"I just can't believe how long it holds up. Since my staff doesn't have to spend so much time on the floors, they can do a better job with their other areas of responsibility – cleaning restrooms, dusting or collecting trash. It allows us to do a much better job of keeping our hospital clean."



# GlossTek™

Ultra Durable Floor Finish

GlossTek also provides important health benefits, which are critical to Magee. “Since we don’t have to buff, there’s no longer any floor wax dust, which really helps to improve our indoor air quality.”

“I think that facilities everywhere need to try this,” Greg concluded. “Like I said before, it sounds too good to be true, but once they’ve seen it in action, they’ll be believers too. Right now, I’m planning to put GlossTek everywhere in our facility, and I can’t get it down fast enough.”

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