



FOOD AND BEVERAGE CAREERS AT ECOLAB

The Food & Beverage Division of Ecolab is the leading provider of critical environment sanitation products and systems for the dairy, food and beverage processing, dairy agricultural and pharmaceutical markets. By meeting high standards of sanitation and service, Ecolab has gained an increasing amount of business from major corporate and regional customers worldwide. The Food & Beverage Division provides programs that address customer needs from “farm to fork”, focusing in the areas of food safety and security, brand protection, operational efficiency and end-user customer satisfaction. Ecolab offers associates the opportunity to build a career where you can bring solutions to customers, adding value on a daily basis.

CAREER PROGRESSION

The Food & Beverage Division has opportunities for sales professionals of all levels and provides career opportunities that allow associates to grow and pursue their passion. If you are early in your career, an Account Manager in Training position is your opportunity to train for 6-12 months along side experienced Account Managers. This time will allow you to learn about our customers and products and to hone your consultative sales skills. For experienced professionals and those who have successfully completed their field training, the Account Manager role is where you will be able to manage a territory and be responsible for meeting your customers’ needs. For professionals who are looking to be more involved at the farm level, the Agri Specialist will allow you to become a trusted partner. As you advance in skill and knowledge you can steer your career in a number of directions. You can continue in a sales and service role as a Sr. Account Manager, pursue a leadership role as a District Manager, or specialize as an Area Technical Support Coordinator or Corporate Account Manager. Ecolab is a place for professionals that want to make an impact, experience challenges and own the direction of their careers.

AVAILABLE ROLES*

- Account Manager in Training
- Account Manager
- Agri Specialist
- Area Technical Support Coordinator
- Area Vice President
- Corporate Account Manager
- District Manager
- Senior Account Manager

*This is not a comprehensive list of all roles that may be available.

WHY ECOLAB FOOD AND BEVERAGE?

“A career with Ecolab Food and Beverage has provided me the opportunity to work with hundreds of different food manufacturing plants, all of whom have varied and unique challenges, and truly have an impact on protecting the world's food supply. “

– *District Manager – F&B*

“Working with the global leader to provide a truly valuable service both for customers and the general public in terms of food safety and quality.” – *AVP F&B*

Learn more about the Food and Beverage careers at Ecolab by visiting www.ecolab.com/careers to search our current openings.