

## INVESTOR INFORMATION

### ANNUAL MEETING

Ecolab's annual meeting of stockholders will be held on Friday, May 4, 2007, at 10 a.m. in the McKnight Theatre of The Ordway Center for The Performing Arts, 345 Washington St., St. Paul, MN 55102.

### COMMON STOCK

Stock trading symbol ECL. Ecolab common stock is listed and traded on the New York Stock Exchange (NYSE). Ecolab shares are also traded on an unlisted basis on certain other exchanges. Options are traded on the NYSE.

Ecolab common stock is included in the Specialty Chemicals sub-industry under the Materials sector of the Standard & Poor's Global Industry Classification Standard.

As of January 31, 2007, Ecolab had 5,222 shareholders of record. The closing stock price on January 31, 2007, was \$43.90 per share.

### DIVIDEND POLICY

Ecolab has paid common stock dividends for 70 consecutive years. Quarterly cash dividends are typically paid on the 15th of January, April, July and October.

### DIVIDEND REINVESTMENT

Shareholders of record may elect to reinvest their dividends. Plan participants may also elect to purchase Ecolab common stock through this service. To enroll in the plan, shareholders may contact the plan administrator, Computershare, for a brochure and enrollment form.

### GOVERNANCE/COMPLIANCE

**Governance Information:** Disclosures concerning our Board of Directors' policies, governance principles and corporate ethics practices, including our Code of Conduct, are available online at [www.ecolab.com/investor/governance](http://www.ecolab.com/investor/governance)

**NYSE Compliance:** Our Chief Executive Officer's most recent annual certification dated May 31, 2006, confirming he was not aware of any violations by Ecolab of the NYSE's Corporate Governance listing standards was previously filed with the NYSE.

**SEC Compliance:** The most recent certifications by our Chief Executive Officer and Chief Financial Officer made pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 regarding the quality of our public disclosure can be found as Exhibit (31) to our Form 10-K for the year ended December 31, 2006. Also, the latest CEO/CFO certifications are available online at [www.ecolab.com/investor/governance](http://www.ecolab.com/investor/governance)

### INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

PricewaterhouseCoopers LLP  
225 South Sixth Street  
Minneapolis, MN 55402

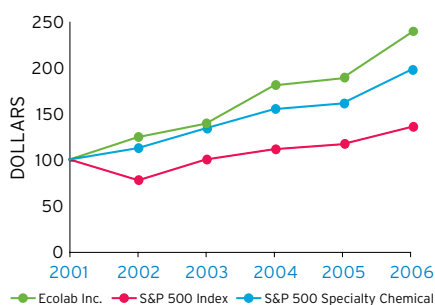
### INVESTOR INQUIRIES

Securities analysts, portfolio managers and representatives of financial institutions seeking information Ecolab may contact:

Michael J. Monahan  
External Relations Vice President  
Telephone: (651) 293-2809  
E-mail: [financial.info@ecolab.com](mailto:financial.info@ecolab.com)

### INVESTMENT PERFORMANCE

The following chart assumes investment of \$100 in Ecolab Common Stock, the Standard & Poor's 500 Index and the Standard & Poor's 500 Specialty Chemicals Index on January 1, 2002, and daily reinvestment of all dividends.



### INVESTOR RESOURCES

**SEC Filings: Copies of Ecolab's Form 10-K, 10-Q and 8-K reports as filed with the Securities and Exchange Commission are available free of charge.** These documents may be obtained on our Web site at [www.ecolab.com/investor](http://www.ecolab.com/investor) promptly after such reports are filed with, or furnished to, the SEC, or by contacting:  
Ecolab Inc.  
Attn: Corporate Secretary  
370 Wabasha Street North  
St. Paul, MN 55102  
E-mail: [investor.info@ecolab.com](mailto:investor.info@ecolab.com)

**Web site:** Visit [www.ecolab.com/investor](http://www.ecolab.com/investor) for investor information and news.

## RESEARCH COVERAGE

Investors may contact the following firms that have recently provided research coverage on Ecolab: Buckingham Research; CIBC World Markets; Citigroup; Credit Suisse; Deutsche Bank; Goldman Sachs; Ingalls & Snyder; JPMorgan; Jefferies & Company; Longbow Research; Merrill Lynch; Morgan Stanley; Morningstar; Soleil Securities; UBS Equities; and William Blair & Company. *The reference to such firms does not imply any endorsement of the information by Ecolab.*

### TRANSFER AGENT, REGISTRAR AND DIVIDEND PAYING AGENT

Shareholders of record may contact the transfer agent, Computershare Investor Services, to request assistance with a change of address, transfer of share ownership, replacement of lost stock certificates, dividend payment or tax reporting issues. If your Ecolab shares are held in a bank or brokerage account, please contact your bank or broker for assistance.

#### Courier Address:

Computershare Investor Services  
250 Royall Street  
Canton, MA 02021

#### General Correspondence and Dividend Reinvestment Plan Correspondence:

Computershare Investor Services  
P.O. Box 43078  
Providence, RI 02940-3078

#### Web site:

[www.computershare.com/ecolab](http://www.computershare.com/ecolab)

**E-mail:** [web.queries@computershare.com](mailto:web.queries@computershare.com), or use the online form at [www.computershare.com/contactus](http://www.computershare.com/contactus)

#### Telephone:

(312) 360-5203; or 1-800-322-8325  
**Hearing Impaired:** (312) 588-4110

Computershare provides telephone assistance to shareholders Monday through Friday from 8 a.m. to 6 p.m. (Eastern Time). Around-the-clock service is also available online and to callers using touch-tone telephones.

## REDUCE, RE-USE, RECYCLE

If you received multiple copies of this report, you may have duplicate investment accounts. Help save resources. Please contact your broker or the transfer agent to request assistance with consolidating any duplicate accounts.