

Pest Elimination for  
FULL SERVICE RESTAURANTS

I CHOOSE  
ECOLAB.

"Because **my**  
**reputation** matters."

**ECOLAB**<sup>®</sup>

Everywhere It Matters.™

# PROTECTING What Matters

“Ecolab understands how important it is to **keep pests out of my restaurant.**”



Effective pest elimination helps protect the things that matter most to your success.



## GUEST SATISFACTION

- ▲ Provide a clean, pest-free experience to every guest

## PROFITABILITY

- ▲ Control costs and get the most value for each dollar spent

## REPUTATION

- ▲ Protect your personal and professional image

## HEALTH INSPECTIONS

- ▲ Comply with pest and sanitary regulations

## FOOD SAFETY

- ▲ Avoid negative publicity from a pest-related food safety incident

## SUSTAINABLE SOLUTIONS

- ▲ Demonstrate good environmental stewardship in your community



# GUARDIANPLUS™ by Ecolab

## A **NEW PROGRAM** for More Complete Protection

As the global leader in cleaning, food safety and pest elimination, Ecolab specializes in protecting the places where people eat, sleep, work, play and heal. You can trust us to always be there, Everywhere It Matters, bringing you more protection than any pest service provider in the industry.



## GUARDIANPLUS™

### **MORE EFFECTIVE PEST ELIMINATION**

- ▲ Science-based, proprietary service protocols deliver improved results

### **MORE VALUE FOR YOUR MONEY**

- ▲ New bundle program covers the most common pests you face: rodents, cockroaches, small flies and ants

### **MORE SUSTAINABLE SOLUTIONS**

- ▲ Most effective non-chemical solutions and technologies help improve safety and prevent pests



Your Ecolab Service Specialist is fully equipped and ready to address all pests, every visit.

“I know Ecolab will get the job done right and that’s worth a lot.”



# Comprehensive Coverage. **PROVEN RESULTS.**



## **GUARDIANPLUS™** by Ecolab

One program to protect you against more pests.

### What's included:



#### **RATS AND MICE**

- ▲ Sneak in through gaps around pipes and conduits, or under service doors
- ▲ Damage your structures, inventory and brand image
- ▲ Spread disease and contaminate food supplies

*Ecolab Service Specialists regularly inspect for structural issues and follow an outside-in approach to keep rodents out.*



#### **COCKROACHES**

- ▲ Harbor and breed in the tiniest cracks and crevices
- ▲ One pair can infest your restaurant with over 1 million offspring in less than a year

*Ecolab's proven process flushes out and quickly kills cockroaches then treats harborage sites to keep them from coming back.*



#### **SMALL FLIES**

- ▲ Feast near soda fountains and breed in drains
- ▲ Lay up to 100 eggs per day, quickly overtaking your operation
- ▲ Contaminate food inventory

*Ecolab eliminates existing populations, treats their habitats, and provides structural and sanitation consultations to keep infestations at bay.*



#### **ANTS**

- ▲ Rapidly reproduce and expand into colonies
- ▲ Lay down a scent, attracting other ants to flock to the food source

*Your Service Specialist is trained to determine species, locate nests, and apply the best solution to eliminate ants.*

Outside-in approach and our perimeter protection help keep pests out of your facility.

### Additional Program Options



#### **LARGE FLY**

- ▲ Flies breed around dumpsters, and then enter through doors and windows
- ▲ One housefly can carry 1.9 million bacteria

*Exterior treatments and use of discreet, patented solutions help keep flies out of your restaurant.*

These optional services are also available:

#### **TERMITE   ODOR   EXCLUSION**



Recommendations on sanitation and structure issues conducive to pests and action-driven reporting after each and every service visit.



# Supporting Your Success **EVERYWHERE IT MATTERS**

Ecolab is always there, helping our customers at each and every location.

## **BE CLEAN AND SECURE**

We help protect your reputation with more effective pest elimination to help you create a positive environment for employees and guests.

- ▲ Focus on **eliminating**, not just managing pest activity
- ▲ **Expertise** to prevent pests from jeopardizing food safety

## **PERFORM WELL**

Our scientifically proven protocols, consistently delivered by highly trained Service Specialists, bring you more value for your money.

- ▲ Prevent costly damage through regular **inspection**, treatment and monitoring
- ▲ Address issues before pest problems occur with action-driven reporting and regular, personal **communication**
- ▲ Keep pests top of mind with professional **training** materials and on-site education by Ecolab

## **MAKE THE WORLD BETTER**

We help protect the environment through continuous innovation to provide more sustainable solutions that reduce your total impact.

- ▲ **In-house research, development and testing** to introduce reduced-risk and low-impact solutions with improved efficacy
- ▲ Reduced product use by applying the **most effective, proven** chemistries with longer-lasting residual



# DISCOVER the Difference of Partnering with Ecolab

Ecolab Pest Elimination is an industry leader in commercial pest elimination. Our proactive pest elimination program is specifically designed for Full Service Restaurants and proven to be effective in restaurants nationwide.

## Ecolab Pest Elimination

### CUSTOMER RESPONSIVENESS AND CARE

#### Our Service Specialists

- ▲ Spend the time it takes to do the job right – the first time
- ▲ Provide consistency in service – Service Specialist retention rate is one of the highest in the industry

#### Live customer support

- ▲ 24 hours a day
- ▲ 7 days a week
- ▲ 365 days a year

### INDUSTRY-LEADING INNOVATION, SCIENCE-BASED SOLUTIONS

- ▲ Continually introduce more effective pest elimination solutions that reduce your risk and lower environmental impact
  - Over 120 active patents
  - 125 lab and field tests conducted annually

### COMPREHENSIVE PROTECTION

- ▲ Equipped for pest elimination – each and every service visit
- ▲ Comprehensive inspection, treatment and monitoring at each service visit
- ▲ Detailed sanitation and structural recommendations after every service visit
- ▲ Highly trained Service Specialists share industry-leading materials to help educate your staff on best pest prevention methods

### EXPERTISE

- ▲ Local coverage – backed by industry leading expertise
- ▲ Technical support regionally located
- ▲ All Service Specialists are 100% hired and trained by Ecolab
- ▲ Certified by the State and National Pest Management Association



Discover why **56,000** foodservice operations and **94%** of the nation's top restaurants\* trust Ecolab to protect their brand

\*Based on Ecolab customers on NRN list of Top 100 Restaurants.

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