

# Shareholder Information

## COMMON STOCK

- Stock trading symbol ECL. Ecolab common stock is listed and traded on the New York Stock Exchange (NYSE) and the Pacific Exchange (PCX). Ecolab shares are also traded on an unlisted basis on certain other exchanges. Options are traded on the NYSE.
- Ecolab common stock is included in the Specialty Chemicals sub-industry under the Materials sector of the Standard & Poor's Global Industry Classification Standard.

## DIVIDEND POLICY

- Ecolab has paid common stock dividends each year since 1936. Quarterly cash dividends are usually paid on the 15th of January, April, July and October.

## DIVIDEND REINVESTMENT

- Shareholders of record may elect to reinvest their dividends. Plan participants may also elect to purchase Ecolab common stock through this service. To enroll in the plan, shareholders may contact the plan administrator, Computershare for a brochure and enrollment form.

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

- PricewaterhouseCoopers LLP  
225 South Sixth Street  
Minneapolis, MN 55402

## INVESTOR INQUIRES

- Securities analysts, portfolio managers and representatives of financial institutions seeking information about Ecolab may contact:

Michael J. Monahan  
External Relations Vice President  
Telephone: (651) 293-2809  
E-mail: [financial.info@ecolab.com](mailto:financial.info@ecolab.com)

## ONLINE RESOURCES

- Visit Ecolab's Web site at [www.ecolab.com/investor](http://www.ecolab.com/investor) for financial information and investor news.

- **Copies of Ecolab's Form 10-K, 10-Q and 8-K reports as filed with the Securities and Exchange Commission are available free of charge.** These documents may be obtained on our Web site at [www.ecolab.com/investor](http://www.ecolab.com/investor) or by contacting:

Ecolab Inc.,  
Attn: Corporate Secretary  
370 Wabasha Street North,  
St. Paul, MN 55102  
E-mail: [investor.info@ecolab.com](mailto:investor.info@ecolab.com)

- **Governance Information:** Disclosures concerning Board of Directors' policies, governance principles and corporate ethics practices, including our Code of Conduct, are available online at [www.ecolab.com/investor/governance](http://www.ecolab.com/investor/governance)

- **Electronic Shareholder Communications:** Shareholders of record may register to receive future Annual Reports, proxy materials or other shareholder communications by E-mail, including account statements and tax reporting forms. By electing Electronic Shareholder Communications, you help Ecolab control costs and protect the environment by reducing paper usage. To enroll online, go to [www.computershare.com/us/sc/eclb](http://www.computershare.com/us/sc/eclb)

- **Account Access:** Shareholders of record may view their shareholder account information online at [www.computershare.com](http://www.computershare.com)  
For log-in assistance, shareholders may call the transfer agent at 1-800-322-8325.

## TRANSFER AGENT, REGISTRAR AND DIVIDEND PAYING AGENT

- Shareholders of record may contact the transfer agent, **Computershare Investor Services, LLC**, to request assistance with a change of address, transfer of share ownership, replacement of lost stock certificates, dividend payment or tax reporting issues. If your Ecolab shares are held in a bank or brokerage account, please contact your bank or broker for assistance.
- Computershare provides telephone assistance to shareholders Monday through Friday from 9 a.m. to 6 p.m. (Eastern Time). Around-the-clock service is also available online and to callers using touch-tone telephones.
- Telephone: (312) 360-5203; or 1-800-322-8325
- TDD/Hearing Impaired: (312) 588-4110
- Web site: [www.computershare.com](http://www.computershare.com)

FOR MORE INFORMATION:

[WWW.ECOLAB.COM](http://WWW.ECOLAB.COM)

or call:

**1-800-35-CLEAN**

**WORLDWIDE HEADQUARTERS**

Ecolab Inc.  
370 Wabasha Street N.  
St. Paul, MN 55102 U.S.A.

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