

WATER QUALITY BENEFITS YOUR BOTTOM LINE.



IMPROVE OPERATIONAL EFFICIENCY

- ✓ Increase equipment life and performance
- ✓ Reduce expensive service calls and downtime
- ✓ Help control energy consumption

SCALE BUILDUP CAN LEAD TO MACHINE BREAKDOWNS AND SIGNIFICANT COSTS

\$450 AVERAGE*
PER STEAMER REPAIR

\$300 AVERAGE*
PER ICE MACHINE REPAIR



ENSURE GUEST SATISFACTION

- ✓ Improve taste and appearance of beverages
- ✓ Reduce unpleasant odors
- ✓ Prevent inferior carbonation and flat beverages

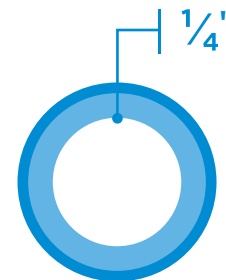
1 MORE BEVERAGE PER DAY **×** **\$2 PER BEVERAGE**

\$730 ANNUALLY IN INCREASED BEVERAGE SALES



INCREASE SUSTAINABILITY

- ✓ Help control energy consumption
- ✓ Reduce water consumption
- ✓ Reduce landfill waste
As compared to bottled water



1/4" OF SCALE BUILDUP ON HEAT EXCHANGER

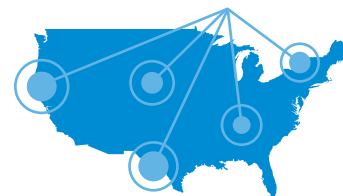
\$250 PER YEAR IN ENERGY COSTS**



MAINTAIN FOOD SAFETY

- ✓ Keep businesses running smoothly and safely
- ✓ Help protect against leading causes of waterborne disease
- ✓ Promote proper cooking temperatures

WATERBORNE DISEASES IMPACT
EVERY REGION



OF THE UNITED STATES*

*Average cost of repairs based on internal calculations from Ecolab Equipment Care.
**Internal test data calculating energy required to bring heat exchangers to temperature
†Data from the Centers for Disease Control and Prevention

The standard of innovation

Ecolab's unmatched service is paired with innovative products designed to deliver total water quality. As part of our managed water program, expert service specialists will help you choose the solution best suited to protect your operation and your customers.



HIGH CAPACITY FILTRATION



PATENTED HOLLOW CARBON TECHNOLOGY
removes chlorine, chloramines, and ultra-fine particles in a single cartridge

HIGH DIRT HOLDING CAPACITY
reduces need for pre-filtration



For smaller applications consider the ECO-350

Same patented hollow carbon technology in a compact design provides 20,000 gallons of chlorine removal capacity. The ideal solution for smaller applications like hotel guest floor ice machines and coffee/tea brewers!

LOW PRESSURE DROP
optimizes equipment performance

SANITARY, QUICK CHANGE
design decreases downtime and risk of contamination during replacement

FLEXIBLE FILTRATION SYSTEMS
accept three different capacity cartridges for versatility

AVAILABLE WITH SCALE CONTROL
to reduce scale formation

WATER SOFTENERS

TWIN TANK CONFIGURATION
provides continuous supply of soft water

VOLUME-BASED METERED REGENERATION
optimizes salt and water use

Available in

POINT OF USE MODELS (POU)
to treat individual applications

POINT OF ENTRY MODELS (POE)
to treat all facility water or just the water heater supply



POU

NON-ELECTRIC DESIGN
simplifies installation and increases dependability

INTEGRATED BYPASS
enables uninterrupted service during maintenance

LOW SALT DOSAGE
compared to industry norm, which reduces salt expense



POE



The Clear Choice for Total Managed Water Quality

Water Quality Solutions

ECOLAB.COM | 1 800 35 CLEAN

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Everywhere It Matters.™

WHAT'S IN YOUR WATER?

From customer experience to maintenance costs, water impacts all aspects of your business. Several factors can threaten your water quality throughout your operations.

Ecolab offers solutions that can protect that water quality and, ultimately, your business.

❌ PROBLEM ✔️ SOLUTION

❌ **CHLORINE/CHLORAMINES**
Produces an off taste and corrodes equipment

✔️ **CARBON FILTRATION**

❌ **SEDIMENT**
Clouds beverages, damages equipment

✔️ **PHYSICAL FILTRATION**

❌ **MICROORGANISMS**
Leads to illness

✔️ **ADVANCED PHYSICAL FILTRATION**

❌ **TOTAL DISSOLVED SOLIDS (TDS)**
Causes equipment downtime

✔️ **CHEMICAL CONDITIONING**

❌ **HARD WATER MINERALS**
Leads to equipment downtime

✔️ **CHEMICAL CONDITIONING**

*Plumbing and/or unusual installation costs may be required

With Ecolab's Water Program, you get expert service and peace of mind.

Water program customized to fit your needs

Complete on-site water quality tests

Technical water analysis at Ecolab labs as needed

Full review of water impact on your business

The right water program for your business

High-quality water products

Regular maintenance programs

Continued water analysis



More than just products

Water quality program installation*

Regular Ecolab service visits at no extra cost

Continued delivery of high-quality results

Timely filter replacements

Continued water analysis—monthly visits

Program adjustments based on changing needs (e.g., area construction, seasonal changes, municipality treatment adjustments)

Enhance performance across your operation.

Keep your water clean and safe with solutions and products designed for every aspect of your operation. From cooking to cleaning applications, Ecolab helps protect your business from water quality issues.



RECOMMENDED PRODUCTS

- ✔️ High Capacity Filtration With Scale Control
- ✔️ ECO-350S Filter With Scale Control

ICE MACHINE

QUALITY WATER, QUALITY ICE.

Prevent scale buildup and corrosion

Reduce off taste and odors

Minimize downtime and energy consumption

Improve clarity of ice

Reduce expensive service calls



RECOMMENDED PRODUCT

- ✔️ High Capacity Filtration

BEVERAGE AND POST MIX

BETTER TASTE WITHOUT THE WASTE.

Deliver consistent beverage quality

Improve taste and clarity while removing odor

Reduce downtime

Ensure proper carbonation and efficient syrup ratios

Eliminate costly bottled water and related waste

Protect expensive carbonators



RECOMMENDED PRODUCTS

- ✔️ High Capacity Filtration With Scale Control
- ✔️ ECO-350S Filter With Scale Control
- ✔️ ION Exchange Filtration

SPECIALTY BEVERAGES

THE FOUNDATION OF GREAT FLAVOR.

Boost overall beverage quality

Reduce downtime and energy consumption

Reduce bitter taste in coffee

Enable correct brewing temperatures

Improve clarity of teas and other beverages

Increase profits with better holding time



RECOMMENDED PRODUCTS

- ✔️ High Capacity Filtration With Scale Control
- ✔️ ION Exchange Filtration

STEAMERS

PROTECT YOUR INVESTMENT.

Keep heating elements free of scale

Minimize corrosion and pitting due to chlorine

Reduce maintenance, service calls and heating element burnout

Reduce energy consumption

Reduce streamer downtime



RECOMMENDED PRODUCT

- ✔️ Water Softener

DISH MACHINES

IMPROVE RESULTS.

Deliver one-pass warewashing with improved results

Increase lifespan of equipment

Prevent spotting, streaking and filming on glassware and flatware

Reduce maintenance and deliming costs

Reduce energy costs with improved heat transfer