

The Right Partner In Commercial Healthcare Laundry Solutions



Creating and delivering value through the powerful combination of personal service, chemistry, equipment, information and process expertise to deliver the lowest total cost.



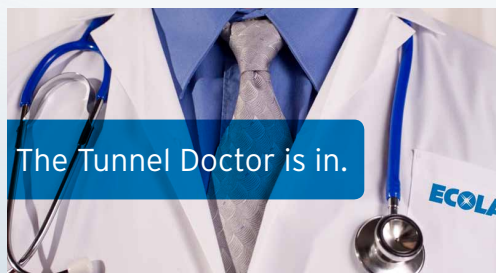
PERSONAL SERVICE AND SPECIALIZED SUPPORT

Dedicated on-site service provided by the industry's largest team of healthcare experts. The strength of a team of scientists, engineers and industry specialists with deep technical knowledge, experience and in-lab analytics to solve your toughest challenges. From water and energy optimization to waste water compliance solutions, we can help reinvent the way you manage resources so you can do more with less.



REVOLUTIONARY CLEANING, SANITIZING AND DISINFECTING SOLUTIONS

High-performing, sustainable products that clean right the first time. Combined with AdvaCare™, an EPA-registered disinfectant to kill pathogens during laundering, we deliver the highest quality results in clean healthcare linens available today.



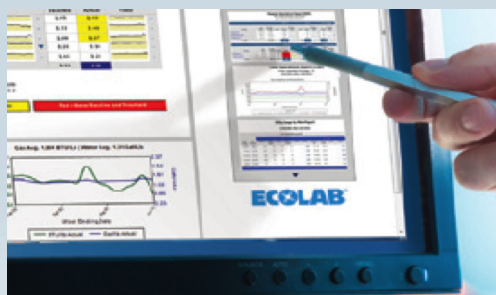
IN-DEPTH TUNNEL WASHER EXPERTISE

Drawing on Ecolab's broad healthcare knowledge and experience to create smarter laundry solutions, we help our customers manage more than 70 percent of the tunnel washers in North America. Our unique diagnostic toolbox enables our highly trained Tunnel Doctors to perform detailed diagnostics for quick and accurate resolution. We service more tunnels than anyone - and help you get the most from yours.



ACCURATE, RELIABLE DISPENSING

Our innovative Elados™ Smart Tunnel Dispenser saves time and money by delivering even small doses accurately. And enhances dosing reliability by delivering proof of flow to ensure chemistry reaches the washer. That means you can count on us for solutions that integrate effortlessly into your existing system and provide exceptional results.



OPTIMIZED OPERATIONS

We put accurate data at your fingertips to help improve efficiency and control operational costs. Our exclusive Siteline™ is a revolutionary suite of information management products designed to provide critical data about your laundry operation. The first real-time monitoring platform, Siteline allows you to remotely monitor operational productivity and water and energy use, analyze efficiencies and troubleshoot problems to keep your operation running at top performance.

Your customers want to do everything they can to protect their patients. You can help.

Preventing healthcare-associated infections is essential to the success of any healthcare organization. And with so many pathogen sources present in healthcare settings, patients can only be protected when every mode of transmission is addressed.

You can be part of the solution by utilizing both AdvaCare Disinfectant to help remove harmful microorganisms related to healthcare associated infections (HAI) on healthcare linens during the laundering process and AdvaCare Residual Bacstat to help further provide bacteriostatic protection on the linens after the laundering process.

AdvaCare™ Disinfectant Program The Federal EPA has granted 2 NEW disinfectant complete kill claims for AdvaCare Disinfectant, making this program the most comprehensive disinfection offering in the commercial laundry industry. The additional superbug kill claims include; Carbapenem-resistant Klebsiella pneumonia (KPC) (ATCC BAA-1705), Enterococcus faecalis (VRE) (ATCC 51299).



ADVACARE™ DISINFECTANT EPA-REG. # 1677-193

Our EPA-registered laundry disinfectant oxidizer holds complete kill claims against typical healthcare pathogens* and outperforms chlorine and peroxide for disinfecting, whiteness, extending linen life, sustainability and overall effectiveness.

- Proven COMPLETE KILL
- Helps prevent cross-contamination in wash water
- Powerful stain removal, and does not set stains caused by antiseptic antimicrobial skin cleansers
- Effective performance at 140°F (60°C), reducing energy costs
- Produces whiter whites while maintaining linen life as compared to alternative oxidizers



ADVACARE™ RESIDUAL BACSTAT EPA-REG. # 6836-38-1677

As a final step in the wash process, this EPA-registered additive gives linens a proven, protective barrier that inhibits bacterial growth should any potential cross-contamination occur.

- Prevents the spread of pathogens
- Eliminates odors
- Delivers better bacteriostatic performance than many disposable products
- Produces softer linens than competitive formulas.



ADVACARE™ FLUID REPELLENT

Improve the wash process, increase the service life of surgical textiles like barrier garments and further reduce the risk of blood borne pathogen transmission with this state-of-the-art additive.

- Creates an invisible, fluid-resistant shield for an added layer of safety
- Makes soiled laundry easier to disinfect
- Withstands steam-heat sterilization



**ADVACARE™
DISINFECTANT
COMPLETE KILL
of
typical healthcare
pathogens***

*Acinetobacter baumannii (ATCC19686), Escherichia coli 0157:H7 (ATCC 43895), Klebsiella pneumoniae (ATCC 4352), Listeria monocytogenes (ATCC 49594), Methicillin resistant Staphylococcus aureus (MRSA) (ATCC 33592), Methicillin-resistant Staphylococcus aureus (CA-MRSA) (ATCC BAA-1556), Pseudomonas aeruginosa (ATCC 15442), Salmonella enterica (ATCC 10708), Staphylococcus aureus (ATCC 6538), HIV-1 Virus, Enterococcus faecalis (VRE) (ATCC 51299), Carbapenem resistant Klebsiella pneumonia (KPC)(A TCC BAA-1705)



CLEAN PLANT. CLEAN PEOPLE.

When everything coming into contact with your just-washed linens has been carefully sanitized and disinfected, your laundry can stay that way too.

Ecolab has a variety of EPA-registered products to sanitize and disinfect your plant and prevent cross-contamination of clean linen. From cart washing and floor cleaners, to germicidal wipes, surface treatments, employee hand hygiene and more.

When you partner with Ecolab, you can tell your healthcare customers that you're disinfecting your entire operation to help them reduce their risk of healthcare acquired infections - and give them the reassurance that they're doing everything they can to protect their patients.

We know that taking care of your customers is your top priority - and that makes it our top priority too. Ask your Ecolab representative for more information about how we can help you grow your business with healthcare customers.

Your Success Is Our Priority.



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