An Ecolab partnership gives you access to experienced technical experts for driving operational excellence and compliance.

Your Account Manager works closely with you and our skilled technical team to tackle your unique challenges—providing you with best-in-class service and solutions to continuously deliver on your key goals—product safety and quality, productivity, compliance and employee training.

From laboratory sample testing to site surveys, you can count on Ecolab to help you maximize productivity and product quality while driving compliance and promoting sustainability.

**AVAILABLE SERVICES:**
- Laboratory Sample Testing
- Site Surveys
- Technical Visits
- Validation Efficacy Project Management
- Customer Training & Seminars

**PRODUCT QUALITY & SAFETY**
- Helping you deliver uncompromising product quality and safety with customized solutions based on site surveys and sample testing
- Address quality issues by troubleshooting and developing solutions

**COMPLIANCE**
- Drive compliance with current regulations via facility assessments and other site survey activities
- Guidance and coordination of Disinfectant Efficacy Studies

**PRODUCTIVITY**
- Optimize your disinfection program with targeted technical visits
- Maximize the efficiency of your cleaning program with laboratory sample testing

**SUSTAINABILITY**
- Take advantage of water, energy, and waste reduction programs to promote sustainability
Validation Efficacy Project Management

We assist our customers in navigating the complex validation process and change controls by partnering with you on the coordination and project management of external laboratory testing and with the selection of test methods to ensure successful validation of Ecolab products in line with regulatory expectations and acceptance criteria. This may involve:

• Advising and coordinating with accredited contract testing laboratories
• Reviewing draft protocols and results
• Consulting with you on rationale for regulatory approval

Customer Training & Seminars

Our technical teams can conduct on-site training programs to ensure that best practices are understood and implemented correctly to meet the quality and safety standards at your facility, such as application techniques, safety training, CIP optimization, and regulatory requirements and standards. Ecolab experts also organize and participate in various industry seminars to help educate the industry as well as define and improve regulatory standards to achieve optimal process solutions and outcomes.

Additional Services

Our technical service teams can also provide valuable services such as:

• Technical report writing
• Best practice recommendations
• Data review and rationales
• Bespoke customer training
• Statements to support justification for change control

Laboratory Sample Testing

Laboratory sample testing is frequently performed to identify and document the best cleaning procedures, processes and products for your specific needs and applications. This type of testing may include:

• Soil removal testing on your most challenging soils
• Materials compatibility testing to measure the compatibility of our products on customer surface materials
• Performance analysis to compare different procedures and techniques

Site Surveys

The site survey is performed by a fully accredited (IRCA) team to assess the cleaning and disinfection requirements within your controlled environments. This involves an in-depth, on-site review of activities associated with cleaning and disinfection, and may include:

• Evaluation of cost effectiveness and efficiency of cleaning and disinfection processes
• Compliance with GMP and regulatory expectations
• Assessment of health and safety of workers and environmental impact

Upon completion, a detailed report of recommendations will be provided to help you prioritize your opportunities for improvement.

Technical Visits

Technical experts are available to visit you on site to discuss and troubleshoot specific issues that may be a concern to your facility. Review topics may include:

• Cleaning and contamination issues
• Environmental excursions
• New equipment introduction
• Optimization based on economic and environmental targets

Technical Training & Seminars

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PLEASE SPEAK TO YOUR ECOLAB ACCOUNT MANAGER FOR FURTHER INFORMATION