



LIMITED-SERVICE LODGING

## There's never a good time for downtime.

Business travelers, couples and families are heading to the breakfast bar every morning. You need to keep your dishmachine running smoothly. Get consistently clean wares – in one pass – using less water and energy for the lowest total cost.

## Expert service. Exceptional results.

Ecolab's field warewashing experts are available to help, day or night, and serve as your single point of contact for troubleshooting, repairs, parts and predictive maintenance.

### THE ECOLAB DISHMACHINE RENTAL PROGRAM

Keep your facility running smoothly with Ecolab's personally delivered service:

- 24/7/365 support
- On-site training
- Regular preventive maintenance
- Business consultation
- Technical support
- A single point of contact
- Parts, labor and materials



Visit [www.ecolab.com/solutions/commercial-dishmachines](http://www.ecolab.com/solutions/commercial-dishmachines) or call **1.800.35.CLEAN** to learn more about the Ecolab Dishmachine Rental Program.

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**ECOLAB**  
Everywhere It Matters.™

LODGING



## Creating positive guest impressions the first time, every time.

THE ECOLAB DISHMACHINE RENTAL PROGRAM



FULL-SERVICE LODGING

## When guest satisfaction is everything.

With hundreds of guests dining at your hotel properties daily, there's no room for dirty dishware. Protect your guests, your employees and your brand with regular maintenance and service that provide a consistent, sanitized, first-class clean.

**ECOLAB**  
Everywhere It Matters.™





## THE ECOLAB DISHACHINE RENTAL PROGRAM

Regardless of your operation, we have a solution for you.

Whether you want to meet guest expectations across multiple properties, increase efficiencies or manage predictable costs, trust your warewashing to Ecolab. Our Dishmachine Rental Program offers **innovative technology**, **advanced chemistry** and **personal service** for the **highest, most efficient level of clean** – every time.

### Commercial Dishmachine Options for Your Unique Operation.

1

SINGLE-DOOR MACHINES



2

DOUBLE-DOOR MACHINES



3

CONVEYOR MACHINES



4

UNDERCOUNTER/ GLASSWARE MACHINES



## Advanced technology, results that shine

- **Innovative machines** improve your busy operations
- **Strategic insights** keep machines running
- **Automated procedures** give your staff more time with guests
- **Clean and sanitized wares** protect your reputation
- **High-performing chemistry** keeps everyone safe

### THE LATEST INNOVATIONS ARE NOW YOURS



**SMARTPOWER™ Solid Chemistry** delivers spotless cleaning action, more safety for your employees and is better for the environment.



**SMARTPOWER™ Controller** tracks operational efficiency. Actionable insights marry the right dishmachine function with the ideal chemistry for consistent results regardless of the conditions.



**Commercial Dishmachine with SMARTCYCLE™** utilizes chip technology in the racks, automating the optimal use of water, energy and chemistry to achieve shining results.



## Consistent results in any condition

Tough stains, hard water, soft water: Ecolab's advanced solid chemistry and automation make quick work of dirty dishware, giving employees more time to devote to your guests.

## Steady cash flow simplifies operations

The Ecolab Dishmachine Rental Program's upfront flat cost includes repairs, parts and maintenance, providing reliable cash management.



See the difference the Ecolab Dishmachine Rental Program can make to your bottom line.

### Renting vs. Buying

**\$1,040**  
in Annual Savings\*  
per 1 Dishmachine

EHT	< COST \$ >	TYPICAL HT DOOR MACHINE
\$2,460	Rental Rate	\$0
\$0	Depreciation	\$1,290
\$0	Interest	\$870
\$0	Service Contract	\$0
\$0	After Business Hours Service Charge	\$450
\$0	Preventive Maintenance Program	\$0
\$0	Repair and Wear Parts	\$890
<b>\$2,460</b>	<b>Total Annual Cost</b>	<b>\$3,500</b>

### Utility Savings with SMARTPOWER™ Conveyor

102,200 Gallons/  
**\$4,015**  
in Annual Savings\*  
per 1 Dishmachine

SMARTPOWER™ CONVEYOR 44	< UTILITY COST \$ >	TYPICAL 44" CONVEYOR
320	Gallons Used per Day	600
\$12	Total Utility Costs per Day	\$23
<b>\$4,380</b>	<b>Total Annual Utility Cost</b>	<b>\$8,395</b>

\* Savings based on 500 racks/day at national energy rates.