



Cheese Plant Saves 8.9 Million Gallons of Water and Improves Asset Integrity



SITUATION

At a cheese plant in the western U.S., the local Nalco Water sales engineer and his customer used the Nalco Water Create and Maintain Value process to identify and prioritize annual projects focused on the plant's annual business goals for water reduction and asset protection. (See Figure 1) The local team identified an opportunity to increase ammonia condenser cycles by changing out the current program that included

an acid feed component. The current phosphate/polymer program had eight ammonia condensers operating at 4 cycles due to a pH target of 7.2 to minimize the formation of white rust. Cycling at different rates due to plant demand, these eight condensers shared a common sump providing the plant with a total 4,000 tons of refrigeration. This cycling would cause the individual condensers to have a higher pH than the targeted pH of 7.2 resulting in white rust.

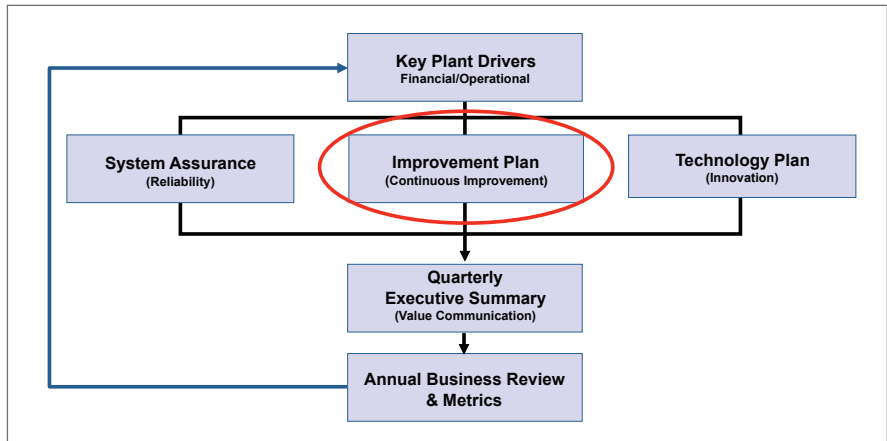


Figure 1 - Create and Maintain Value Service Model

CUSTOMER IMPACT

Saved 8.9 million gallons of water annually



ECONOMIC RESULTS

Annual savings of \$21,000

Elimination of acid feed



\$23,000 savings

eROI is our exponential value: the combined outcomes of improved performance, operational efficiency and sustainable impact delivered through our services and programs.

SOLUTION

The onsite Nalco Water sales engineer used the Cooling Water Optimizer to review and recommend the best technical approach. This approach incorporated the patented White Rust Inhibitor into the 3D TRASAR™ Cooling Water program. The White Rust inhibitor program allows galvanized systems to operate at higher cycles and a higher pH (8.5) while eliminating the white rust formation being observed in the system. In addition, the customer was able to eliminate the acid feed. Figure 2 shows a condenser before and after the implementation of the White Rust Program.

3D TRASAR Cooling Water Technology is used to control the galvanized steel corrosion. Figure 3 highlights the galvanized steel corrosion rate which is running well below one mpy. 3D TRASAR Cooling Water Technology along with the White Rust Inhibitor increased ammonia condensers cycle to 8, saving 8.9 MM gallons of water annually. This increase in cycles can be seen in Figures 4 and 5.

RESULTS

By implementing this complete cooling water solution, the plant was able to save \$44,000 per year; \$21,000 in water costs and \$23,000 in acid. The increase in condenser cycles from four to eight reduced makeup water by 21%. This new program gave the plant confidence that their ammonia condensers were being protected from white rust corrosion, and supported the customer's local and corporate sustainability goals.

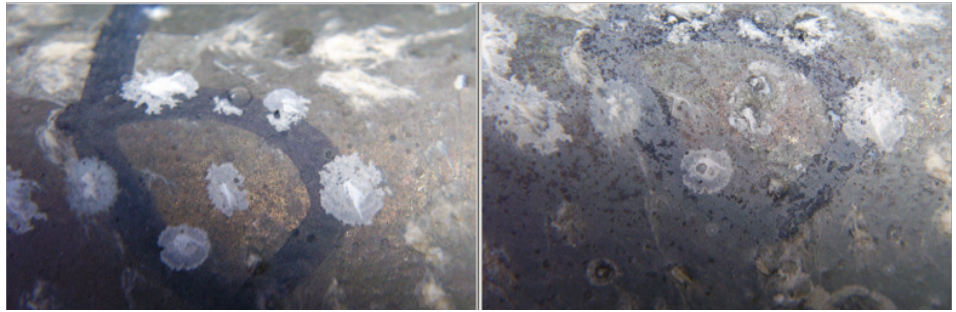


Figure 2 - Before the treatment program (left) and after the treatment (right)

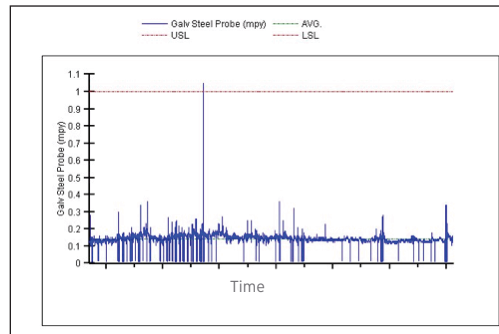


Figure 3 - Galvanized Steel Corrosion Rate

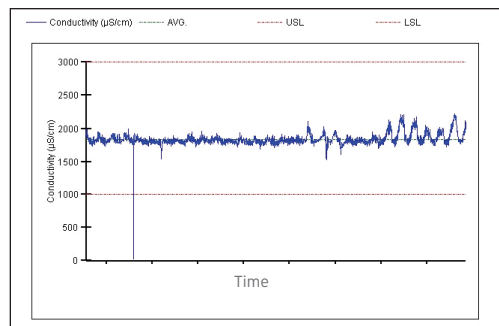


Figure 4 - Before - 4 cycles

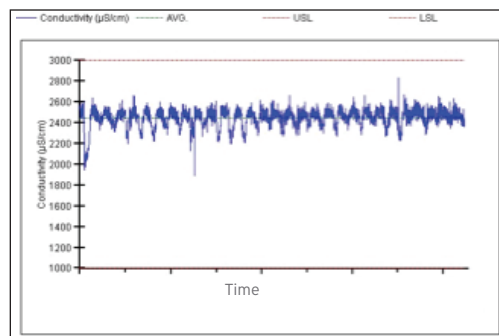


Figure 5 - After 8 cycles



Nalco Water, an Ecolab Company

North America: 1601 West Diehl Road • Naperville, Illinois 60563 • USA

Europe: Richtistrasse 7 • 8304 Wallisellen • Switzerland

Asia Pacific: 2 International Business Park • #02-20 The Strategy Tower 2 • Singapore 609930

Greater China: 18G • Lane 168 • Da Du He Road • Shanghai China • 200062

Latin America: Av. Francisco Matarazzo • n° 1350 • Sao Paulo – SP Brazil • CEP: 05001-100

ecolab.com/nalco-water

eROI, 3D TRASAR, Ecolab, Nalco Water and the logos are Trademarks of Ecolab USA Inc.
©2012, 2015, 2017 Ecolab USA Inc. All Rights Reserved 08/17 CH-1494

NALCO Water
An Ecolab Company