

Weekly Themes ⓘ

Speed of Service

High - Drive Thru

Wednesday | Lunch

2:12 ▼ 21.1% from average

▲ Sales ▲ Labor

Low - Drive Thru

Saturday | Late Night

7:36 ▲ 20.4% from average

▲ Sales ▲ Labor

Speed of Service - Fast Wins

▲ 15% on Wednesday

▲ 14% on Monday

▲ 11% during Late Night

Sales Per Labor Hour

High - Order Price

Thursday | Late Night

\$9.30 ▲ 9.5% from average

▲ Sales ▲ Labor

Low - Staff Experience

Tuesday | Breakfast

18.06hrs ▲ 35.7% from average

▲ Sales ▲ Labor

Sales Per Labor Hour - Fast Wins

▲ 16% on Monday

▲ 15% on Friday

▲ 10% during Afternoon

Weekly Trends - SoS ⓘ

SoS SPLH

Dec 1

Dec 8

Dec 15

Dec 22

Dec 29

Jan 5

Jan 12

Jan 19

Jan 26

Feb 2

Feb 9

Feb 16

Feb 23

Weekly Trends - SPLH ⓘ

Dec 1

Dec 8

Dec 15

Dec 22

Dec 29

Jan 5

Jan 12

Jan 19

Jan 26

Feb 2

Feb 9

Feb 16

Feb 23

30 Day Insights & Recommendations ⓘ

💡 Drive Thru was slow on 3 Sundays during the afternoon shift

🗨 Dedicate extra attention to Drive Thru during afternoon on Sundays

💡 Carry Out was slow on 10 late night shifts this month.

🗨 Dedicate extra attention to carry out during late night shifts.

💡 The breakfast DEMAND was lower than expected forecast 3 Monday's this month

🗨 Adjust pre-rush setup for lower breakfast demand expectations.

💡 Small orders on the late night shift reduced Sales per Labor Hour 5 times in the last 30 days

🗨 Prepare to adjust production levels and labor hours for late night this month if needed

Speed of Service ⓘ

Previous Weekly Average ▼ 3:57 Weekly Average ▼ 3:48

By Day

	Breakfast	Lunch	Afternoon	Dinner	Late Night	Day Avg
Monday	▲ 2:42	▲ 4:24	▼ 2:36	▼ 3:18	▲ 6:01	▲ 4:00
Tuesday	▲ 3:12	▼ 2:18	▼ 3:18	▼ 3:54	▼ 4:36	▼ 3:24
Wednesday	▼ 2:42	▼ 2:12	▼ 3:30	▲ 3:54	▼ 4:00	▼ 3:18
Thursday	▲ 4:48	▼ 2:12	▼ 3:12	▲ 3:24	▼ 4:00	▼ 3:12
Friday	▲ 3:36	▲ 3:00	▼ 3:18	▲ 4:00	▼ 4:48	▲ 4:00
Saturday	▲ 4:18	▼ 2:42	▲ 4:18	▼ 3:48	▲ 7:36	▲ 4:24
Sunday	▲ 3:30	▲ 3:24	▲ 5:00	▲ 4:12	▼ 6:06	▼ 6:06
SoS Avg.	▲ 3:36	▼ 2:54	▼ 3:36	▼ 3:40	▲ 5:03	▼ 6:06

By Channel

Drive Thru Dine In Carry Out

	Breakfast	Lunch	Afternoon	Dinner	Late Night	Week Avg	Previous Week Avg
All Channels	▲ 2:42	▲ 4:24	▼ 2:36	▼ 3:18	▲ 6:01	▲ 4:00	▲ 4:00
Drive Thru	▲ 3:12	▼ 2:18	▼ 3:18	▼ 3:54	▲ 7:36	▼ 3:24	▼ 3:24
Dine In	▼ 2:42	▼ 2:12	▼ 3:30	▲ 3:54	▼ 4:00	▼ 3:18	▼ 3:18
Carry out	▲ 4:48	▼ 2:12	▼ 3:12	▲ 3:24	▼ 4:00	▼ 3:12	▼ 3:12

Insights & Recommendations ⓘ

💡 Dine In was slow 4 days this week during the afternoon shift

🗨 Dedicate extra attention to Dine In during afternoon

💡 Increased slow item orders contributed to SoS slowdowns across all day parts on Sunday

🗨 Increase PAR inventory levels for these items during Sunday shifts

Sales & Labor ⓘ

Previous Weekly Average ▼ \$96.19 Weekly Average ▼ \$95.32

By Channel

SPLH Value Labor Hours Sales LCP

	Breakfast	Lunch	Afternoon	Dinner	Late Night	Day Total
<div>Tuesday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Wednesday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Thursday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Friday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Saturday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Sunday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Monday</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23
<div>Average</div> SPLH Value	▲ \$71.18	▲ \$157.90	▲ \$15.23	▲ \$161.09	▲ \$15.23	▲ \$15.23

Insights & Recommendations ⓘ

💡 A low number of PREMIUM ITEMS decreased sales 3 days this week during breakfast

🗨 Consider encouraging staff to recommend more PREMIUM ITEMS

💡 On Wednesday and Thursday, one fewer employee was present for dinner than scheduled, while maintaining expected SoS

🗨 Consider if possible to reduce scheduled labor for this shift in the future, assuming similar forecasted demand

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